

Table: Illustration of stakeholder matrix

| ITEMS | STAKEHOLDER 1 | STAKEHOLDER 2 | STAKEHOLDER 3 |
|---|---------------|---------------|---------------|
| Stakeholder's name | | | |
| Stakeholder's interest in the alignment exercise (very high, high, moderate, low, very low) | | | |
| Stakeholder's level of opposition to or support for the alignment exercise (strong ally, medium ally, neutral, medium opponent, strong opponent). | | | |
| Stakeholder's influence over the alignment exercise (no influence, some influence, moderate influence, significant influence, very influential). | | | |
| Importance of stakeholder's engagement (no importance, some importance, moderate importance, very important, critical player). | | | |